

Sales Director

Manchester Tank and Equipment Company, the leading manufacturer of pressure vessels for the containment of propane, compressed air, and chemicals in the United States, Canada, and Australia, has an immediate opening for a Sales Director.

Qualifications for the position include:

- Possess a Bachelors degree or equivalent.
- Excellent communication, interpersonal, and follow up skills.
- Travel required – up to 50%.
- Experience in demonstrating strong leadership skills with a multi-location sales team.
- Experience in pricing, successful sales margins, promoting, and selling a multi-product line.
- Requires a self-starter that is detail oriented.
- Experience in developing new markets and working with distributors.
- The ability to problem solve on a daily basis.
- Must be a strategic thinker in regards to products and current markets.
- Possess a strong leadership and motivational management style.
- Success in managing and leading a national sales force to grow new territories in the U.S.
- Background in low pressure vessel industry with the following products is a plus: propane, compressed air, chemical/refrigerant, or fire suppressant.
- Strong PC skills in a Windows environment.
- Experience in being a team player with customers and co-workers.
- Responsible for all facets of market research to support the strategic plans for the divisions.

Send Resume and salary requirements to:

Manchester Tank & Equipment

Human Resources

1000 Corporate Centre Dr., Suite 300

Franklin, TN 37067

Email: careers@mantank.com

Minorities and females are encouraged to apply.

EOE